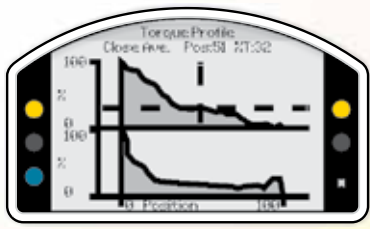


Get real-time asset management data with IQ intelligent valve actuators



Providing a clear window into your process

With Rotork's third-generation IQ you get unparalleled data analysis of the condition and operational status of the valve, at the valve. The data is displayed on a revolutionary new screen that enables field operations and maintenance personnel to view accurate asset management data in real time.

Rotork innovation at its best

Rotork Controls, Inc.
675 Mile Crossing Blvd.
Rochester, NY 14624

phone: 585 247 2304
email: info@rotork.com

rotork[®]

www.rotork.com



IQ₃

www.iqactuator.com
for more information

Throughout the Americas

Powell Valves Names Niagara Controls as Exclusive Representative to Service Praxair

The Wm. Powell Company (Powell Valves) and Niagara Controls LLC., a division of the Collins Company, have entered into an exclusive agreement to represent and distribute Powell Valves to Praxair.

"Powell is aggressively seeking strategic channel partners to represent our full product offering to our global industrial gas customers, the recent agreement with Niagara undoubtedly strengthens our position in this space." Tim Fries, Vice President Sales & Marketing NA & International, Powell Valves. "We now have a best in class channel partner who has the resources of talent, technical expertise and relationships to support our existing installed base and grow our MRO and capital project business globally."

"This new relationship with Powell rounds out our product offering for our industrial gas OEM customers giving us the ability to bundle complementary products to better serve their global supply objectives" added Joe Clemente, Managing Partner, Niagara Controls.

Niagara Controls is a technical sales representative and stocking distributor for world-class manufactures of industrial valves, pressure relief devices and engineered products. They pride themselves on focused customer service and the ability to provide value engineering to their partners. Niagara is based in Buffalo New York with global support capabilities for their contact OEM's.

Asahi/America, Bänninger Announces Partnership

Massachusetts-based thermoplastic valve and pipe manufacturer Asahi/America, Inc. has announced its partnership with German manufacturer, Bänninger. Through this new partnership, Asahi/America will have exclusive distribution rights in North America to Bänninger's PP-RCT piping systems for the commercial plumbing market.

Marketed under the tradename Asahitec™, Asahi/America will offer Bänninger's Climatec™ system for hydronic heating appli-

cations, and the Watertec™ system for potable water.

Bänninger, headquartered in Reiskirchen, Germany, has been manufacturing thermoplastic pipe and fittings for the plumbing industry since 1970. Likewise, Asahi/America has been supplying thermoplastic valves, pipe and fittings, and actuation to a variety of industrial markets since 1971. Both companies are ISO 9001:2008 certified. The Asahitec™ line is NSF 14-pw certified.

Spartan Controls Named Exclusive Representative for Daniel Measurement and Control

Spartan Controls Ltd. is representing Daniel Measurement and Control (formerly known as Daniel Industries) in Western Canada, effective October 3rd 2016. Leveraging over 80 years of expertise and providing the broadest range of measurement and analytical technologies for process clarity and insight, Daniel will provide a welcomed addition to Spartan's full breadth of world-class automation solutions.

"Partnering with Daniel allows us to expand our product offering and serve our customers better by providing fully integrated solutions for measurement and control," said Chris Martin, VP of Measure & Analyze at Spartan Controls. "Combining the experience of Spartan's Measurement Team and Daniel's technology, we can provide highly accurate, reliable measurement with minimal maintenance." The new additions to Spartan's offering include:

- Flow Meters: Differential pressure, gas ultrasonic, liquid ultrasonic and liquid tur-

bine flow meters to reduce measurement uncertainty and improve accuracy of custody transfer.

- Control Valves: Back pressure and surge control, piston, spring biased, and pilot operated control valves that can be configured to perform a wide range of control functions, deliver precise control and increase operation uptime.
- Metering Systems: Integrated flow solutions, prover systems and DANPac control systems that help optimize performance, reduce ownership costs and ensure regulatory compliance.

"We are excited to add the technical expertise and industry experience of Spartan Controls to our team," stated Fred Knoll, Director at Daniel. "Spartan is recognized as the market leader throughout Western Canada and provides unmatched solutions and services. Their established customer base, combined with our market leading measurement technology, creates a strong platform for growth."

HIGH STANDARD VALVES FOR NON-STANDARD CONDITIONS.

WWW.ZWICK-VALVES.COM



TRI-SHARK

Control & Isolation Valve

- Zero Leakage (as per API 598)
- Metal to Metal Sealing
- High Rangeability
- Cavitation Reduction
- Noise Abatement

ZWICK
VALVES NA LLC

Matco-Norca Announces Two New Hires



Gary Skeber

Matco-Norca has announced the appointment of two new individuals to its management staff.

Gary Skeber has joined Matco-Norca as its new Vice President of Industrial Sales. With past experience working for SVF Flow Controls and Smith Cooper International, he brings a valuable background in the industrial PVF market to his new position. He will be based out of Matco-Norca's La Palma, California Distribution Center.

Melissa Coolidge is Matco-Norca's new Eastern Regional Sales Manager, responsible for sales in the Northeast. She joins Matco-Norca from Ward Manufacturing where she served as Product & Marketing Manager. She is based in Wellsboro, Pennsylvania.

"We are pleased to welcome these two experienced individuals to the Matco-Norca fam-

ily," said John C. McDonald, President and CEO of the Brewster, NY-based company.

"Gary Skeber will be instrumental in expanding our PVF product line and customer base. Melissa Coolidge has a rich marketing and business strategy background. Both of them will bring a great deal of energy and enthusiasm that will help move Matco-Norca forward in the years ahead."

In other news, Matco-Norca recently announced the opening of a fourth regional distribution center in Glendale, Illinois to serve the Midwest region., Matco-Norca now operates a total of eight regional warehouses in addition to four national distribution centers. In addition to the new Glendale, IL facility, Matco-Norca operates distribution centers located in Brewster, NY, Houston, TX, and La Palma, CA.



Melissa Coolidge

Pentair Valves & Controls Celebrates 140 Years of Partnerships at Texas-Styled Training Event

More than 200 representatives from Houston's refinery, chemical and petrochemical industries joined Pentair Valves & Controls on Sept. 15 at its Pasadena, Texas facility for a Customer Appreciation BBQ and Training event.

"Several of our customers have sizeable operations in the Houston area," said Paul Capistran, Regional Sales Manager for Pentair Valves & Controls. "This event was an opportunity to celebrate our long-term partnerships, while educating our customers about the Pentair tools and resources available to them so they can optimize their operations."

Pentair's Valves & Controls leadership team hosted the event and was joined by some of its best subject matter experts to engage customers in a unique and fun learning experience. Valves & Controls experts demonstrated 34 leading Pentair products from its world-renowned brands, including Crosby, Anderson Greenwood, Keystone and Vanessa to name a few. Additionally, leading subject matter experts hosted three seminars focused on offering expert guidance on managing widespread industry challenges such as Emergency Shutdown (ESD) and Safety

Instrumented Systems ESD, Maximizing Process Productivity in Petrochemical Applications, and Overpressure Solutions.

Between seminars and product demonstrations, attendees sampled home-cooked traditional Texas BBQ, slow-smoked by two teams of Pentair customers. Festivities concluded with a BBQ cook-off and plaques awarded to both teams.

"We wanted to show our gratitude for some of our well-established partnerships," said Dennis Cassidy, President of Pentair Valves & Controls. "Our history with these customers goes back decades, and, through the years, we've been able to grow alongside them, developing relationships that have made all the difference in creating mutual value. And that's something to be celebrated."

The presented seminars are a part of Valves & Controls' Pentair University program, a global effort to bring its state-of-the-art technology and industry-specific solutions to customers in a private and relaxed setting. Pentair University seminars are conducive to technical information sharing and relationship building, and are free to attend.

Shirley Nelson Named Director of Sales for OCV Control Valves



OCV Control Valves, LLC, a leading manufacturer of hydraulically operated, diaphragm actuated control valves, announced today that Shirley Nelson has been appointed Director of Sales. In Nelson's new role, she will oversee customer enhancement initiatives, OCV's global sales team and strategic partnerships.

Nelson most recently served as OCV's Regional Sales Manager for the company's international fueling division, focusing on military, commercial aviation and terminal fueling. She is a veteran in the industry with nearly two decades in the water and waste-

water industries, including 10 years in the control valve industry.

"Shirley is an experienced and skilled industry expert with an enormous amount of energy that is reflected in her work and in the growth of our mining and aviation divisions under her leadership," said Blake Kelso, Senior Vice President of OCV Control Valves. "She will no doubt make a positive impact on our business and our brand as she has shown to in the past."

"My goal is to increase our global reach with strategic partnerships and to capitalize on market leadership opportunities," says Nelson.

OCV Control Valves was founded by Tex Radford who began designing and manufacturing control valves from his small machine shop in Tulsa more than 60 years ago. Radford's vision was simple – build a high quality reliable product and sell it at a fair price. Today, that small machine shop has expanded into three companies, multiple product lines and buildings covering a city block in the Tulsa area.

Valvitalia Launches New Fire Fighting Testing Area



The inaugural ceremony of the new Valvitalia Group's fire fighting testing area took place last month. Valvitalia Group, one of the most important players worldwide for the manufacturing of valves and many other products intended for the energy industry, in 2014 and 2015, has acquired two important companies specialized in fire fighting. Silvani who had been for many years part of an American Group and Eusebi. Valvitalia, which is very

proud for having brought back 100% Silvani in Italy, has become the Italian landmark in the world for the fire fighting needs. The Group's Firefighting division manufactures and sells products intended for the detection and extinguishing of fires in the energy, marine and civil industries and, the new fire fighting testing area, which allows to test products launching liquids up to 170 meters and to manage water supply until 40.000 litres per minute, is one of the first three areas in the world for flow rate and potential.

The launching of this facility is an important achievement and is the proof of the will and the ability of the Group to invest even in a period characterised by an unfavourable economic situation like the present one.

The facility, which reflects the propensity of the Group to the research and development, key feature for the success and the growth achieved during the years, will also have an important social purpose: it will be made available for the Italian Fire Brigade, Civil Defence and all the other government entities upon request, for their own testing requirements.

JOHN VALVE - New Innovation, New Material, New Products, New Solution
Serving extensive range of Valves for Global Projects and Distribution



John-Valve
JOHN-VALVE MFG. FACTORY CO., LTD.
Office: Rm C. 17F No. 270, Chung Ming S. Road, Taichung City, Taiwan
Factory: 1149-11 Bee-San Rd., Tsao Tun Town, Nan-Tou Hsien, Taiwan
Tel: +886-4-2378-0078 Fax: +886-4-2375-4978
www.johnvalve.com.tw E-mail: sales@johnvalve.com.tw Web: www.johnvalve.com.tw

Visit us at METALEX 5L10 & VALVE WORLD EXPO 2016 - Hall 3A77!

Victaulic Debuts BERMAD Control Valves in North American Mining Market

Victaulic has announced it now offers the latest line of BERMAD hydraulic control and air valve offerings to the North American mining industry. Designed and engineered specifically for mining applications, these durable cost-effective automatic flow control solutions greatly improve supply and distribution system efficiency.

Together, Victaulic and BERMAD leverage their strengths to offer world-class control valve technology, engineering leadership and a broad distribution network. BERMAD's line of high-performance control valves and application engineering leadership are a natural complement to Victaulic's innovative fluid control and pipe joining solutions, as well as its sales, distribution and customer service

excellence.

"Through this partnership, we have been able to enhance and advance our offerings and technologies across multiple industries including mining," said Joan Manuel Diaz, Global Marketing Manager for Mining, at BERMAD. "This innovative line of fully automatic, durable and highly efficient valves are designed to withstand the most rigorous applications and harshest operating environments. Optimized for reliability and efficiency, these valves provide a long service lifetime and improve pump system performance, helping operators save money through reduced maintenance costs, increased uptime and improved efficiencies."

AUMA Actuators Receives Top Project Award at WEFTEC

AUMA Top Project Award During WEFTEC's 89th Annual Conference and Exhibition in New Orleans, the editors of Water & Wastes Digest (W&WD) recognized AUMA-USA as one of the Top Project Award Winners for 2016. Industrial professionals nominated AUMA-USA as a result of its work on the Pipelines Seismic Upgrade Project.

The City and County of San Francisco restored and systematically upgraded a 100-year-old water supply system of reservoirs, treatment plants, valves and pipelines that stretches 150

miles east of the City of San Francisco to the Hetch Hetchy Reservoir at Yosemite National Park in the Sierra Nevada Mountain Range. The Pipelines Seismic Upgrade Project was the largest water infrastructure scheme in North America from 2008 thru 2012.

The specifications included robust cast iron grease filled gear housings, flexible control orientations, extended duty motors and complete range of tested and documented product to serve valve torques from 50 lbs.-ft. to over 300,000 lbs. - ft.

Automation Technology Forms ATI Frontline Services

Automation Technology, LLC (ATI) announced the formation of ATI Frontline Services, a specialized maintenance service dedicated to providing oil and natural gas pipeline customers and other end users with expert field and shop valve actuator and accessory installation, testing, repair, replacement and automation calibration. The new entity employs experienced technicians, available around-the-clock to support customer emergency requirements, help avoid unscheduled downtime and extend product lifecycle.

ATI Frontline Services is located within the company's new headquarters and ISO 9001:2008-certified manufacturing facility in

Cypress (Houston), Texas. The services are available for all ATI products as well as valve actuators from other manufacturers.

Founded in 1995, ATI is an integrated manufacturer of valve automation solutions, customized for specific client requirements. The company's Gevalco® engineered products are prominent on major pipeline systems and on more than one-half of the world's refining operations. ATI products include linear actuators for rising stem valves, quarter-turn hydraulic and gas-over-oil actuators, multi-turn direct gas actuators, power systems, and cutting-edge controls.

Satish V. Pathak Receives ISA's Excellence Award

Inventor, Mr. Satish V. Pathak, has recently received a prestigious global award by International Society of Automation (ISA), USA for Excellence in Technical Innovation - Product, Endowed by UOP, a Honeywell company. The award ceremony took place at The Marriott, Newport Beach, CA, USA. Mr. Pathak has a Patent in his name with the title 'The Digital Controlled Valve for Precise Liquid Dispensing by Gravity Flow' that is a step change technology in industrial valves. Mr. Satish V. Pathak has bagged one more award from ISA Asia Pacific Dist.-14 for the same technology innovation. This honor is entitled "Outstanding Product/System Development in Instrumentation/Automation" Award. The technology stands unique in its functionality setting new standards in industrial process automation. Considering this the ISA HQ,

USA wrote in the Award Grant Letter - "The Honors & Awards Gala is ISA's opportunity to recognize and express appreciation for your outstanding achievements and contributions to the automation community".

Mr. Pathak is the first Indian to receive the award under this heading since its establishment in 1973. He is a seasoned industrial automation expert, gaining his technical expertise from instrumentation, embedded electronics, application software and interfacing and has executed several "first of the kind" automation projects. He now has plans to establish a manufacturing venture based on his IP. The digital controlled valves he invented find multiple applications from almost every industry sector across the international market.

ACTUATION SOLUTIONS FOR QUARTER-TURN VALVES



PNEUMATIC ACTUATORS

- Dual-piston rack and pinion design allow for compactness, high cycle life, and rapid operation
- Innovative universal drive shaft and multifunctional position indicator
- Preloaded spring cartridges for ease of installation and safe maintenance
- Long term reliability in critical isolation and high cycling services

* Declutchable Override Gear Box also available

FluoroSeal
Specialty Valves

Asia | Europe | North America | Central & South America | Africa & Middle East | Oceania

fluorosealvalves.com



MRC Global partners with the world's leading manufacturers to provide the high-quality valve and valve automation products our customers need to bring energy to the world.

Let MRC Global simplify your supply chain.

MRC Global



MRC Global can support your complex PVF requirements on a local, regional and global scale.
www.mrcglobal.com

Samson Commits to UN Global Compact

SAMSON AKTIENGESELLSCHAFT has committed to making the ten universal principles stipulated under the Global Compact initiative established by the United Nations concerning human rights, labor, environment, and anti-corruption part of Samson's corporate strategy, culture, and day-to-day operations. By implementing and observing these principles, Samson wants to contribute to the sustainable development of markets, trade, technologies, and financial affairs to the benefit of everybody worldwide. Over 13,000 civilian, political, and scientific companies and organizations in 170 countries support the goals of the UN Global Compact. |

In his letter to the UN Secretary-General, the Samson CEO Dr. Andreas Widl emphasized Samson's commitment to the UN Global Compact as follows: "SAMSON AKTIENGESELLSCHAFT will make a clear

statement of this commitment to our stakeholders and the general public. We support public accountability and transparency, and therefore commit to report on progress [...] annually."

For Samson as a family-owned business with over 100 years' corporate history, it is natural to assume social responsibility. Currently, SAMSON is very active in the integration of refugees into the labor market; 30 additional jobs have been created for this purpose. The outcome after one year: 4 persons were given permanent jobs, 8 enrolled in a vocational training program, and 12 received sponsorship contracts to help them prepare for vocational training. 40 employees volunteer as sponsors to assist with integration. By supporting the UN Global Compact, Samson puts its numerous activities into a global context.

Modern Distribution Management Names ERIKS North America a 2016 MDM Market Leader

ERIKS North America, a leading industrial service provider, was recently ranked No. 20 on the Top Industrial Distributors list of MDM Market Leaders. The MDM lists identify the top distributors by revenue across 15 distribution sectors.

Benjamin Mondics, President and CEO of ERIKS North America, said his company is proud to be represented in MDM's annual rankings.

"It is a great honor for ERIKS North America to once again be recognized as one of the top market leaders among industrial distributors," Mondics added. "Our ranking is the direct result of the hard work put in by our knowledgeable, dedicated team at ERIKS North America, and a testament to our high-quality, trusted products and services."

MDM's annual Market Leaders lists were released in July in conjunction with the 2016 Distribution Trends Special Issue, which outlines distribution industry trends based on interviews with dozens of wholesaler-distributors, industry experts, and manufacturers, as well as the results from reader surveys.

Data to determine placement on the Market Leaders lists was collected from the companies, public filings, and news releases. For companies that did not provide their data, MDM estimated rankings based on past reported revenues, average revenue increases within the sectors, data from economic reports, and conversations with industry experts. All companies for which revenues were estimated are notated with "N/A" on the lists.

John Heasley Appointed Weir Group Chief Financial Officer



The Board of The Weir Group PLC has announced the appointment of John Heasley as Chief Financial Officer with immediate effect.

John joined Weir in 2008 as Group Financial Controller and served as Interim Group Finance Director in 2009-2010. He has held a number of senior roles across the organization including Managing Director of Valves in the former Power & Industrial division

and Divisional Managing Director of Weir Flow Control. A graduate of the University of Strathclyde, John is a Chartered Accountant and member of the Institute of Chartered Accountants of Scotland. His previous experience includes Group Financial Controller of ScottishPower plc and working for professional services companies PwC and Arthur Andersen in audit and mergers and acquisitions roles. John is also a non-executive director and Honorary Treasurer of the Royal Scottish National Orchestra.

John Heasley succeeds Jon Stanton who was appointed Weir Group Chief Executive on October 1st, 2016.

Responding to his appointment, John Heasley said:

"It is an honour to be appointed Chief Financial Officer and to join the Board of one of the world's great engineering businesses. Weir has a proud history and an exciting future and I look forward to helping the Group extend its global leadership positions."

A recruitment process is under way to appoint a new Divisional Managing Director of Weir Flow Control and a further announcement will be made in due course.

Flowserve Announces Executive Leadership Transition Plan



Flowserve Corporation, a leading provider of flow control products and services for the global infrastructure markets, today announced that Mark Blinn plans to retire as President, Chief Executive Officer and a member of the Board of Directors. To ensure an orderly transition, Mr. Blinn will remain in those roles until the appointment of his successor.

Flowserve's Board of Directors has a robust succession planning process and, in an effort to consider both internal and external candidates, has initiated a search to identify a successor to Mr. Blinn.

Mr. Blinn joined Flowserve in October of 2004 and was named CEO in October of 2009. During his tenure as CEO, the Company has delivered a total shareholder return of approximately 64 percent. Flowserve's track

record of profitable growth and shareholder value creation reflects Mr. Blinn's focus on operational excellence, cost control and profitably growing the Company through acquisitions and strategic growth initiatives.

"After 12 years at Flowserve and seven as CEO, and as the Company begins its next phase of growth and development, the Board and I believe that now is the right time to initiate this planned transition of leadership responsibilities," said Mr. Blinn. "It has been an honor and a privilege to lead Flowserve and its global team of approximately 19,000 talented employees, who are truly among the best in the business. Over the last year and a half, we have focused on restructuring our business, optimizing our manufacturing footprint and realigning our workforce to position the Company for growth and value creation through the current market cycle and beyond. While there is more work to be done, I know that Flowserve has the right plan and the right team in place to achieve its objectives. I am committed and look forward to continuing to lead Flowserve for the next several months."

"Under Mark's leadership, the Company has made tremendous progress executing its strategic plan," said William C. Rusnack, Chairman of the Board of Directors. "He has been instrumental in overseeing a number of significant acquisitions that have enhanced Flowserve's geographic presence and product offerings and positioned the Company for continued success. Mark has been an effective leader across market cycles, and the Board thanks him for his many years of service and his dedication to our Company, employees, customers and shareholders."



Fewer emissions. Cleaner world. Brighter tomorrow. That's what you get with BONNEY FORGE ECO-SEAL®. With Ultra-Low Emissions verified by third party testing to less than 10 ppm per API 622, as well as providing lower leakage rates than ISO 15848-1 class BH, there is simply no better packing available. The most important fact is BONNEY FORGE ECO-SEAL® is standard with all Bonney Forge valves, ALWAYS! So you can rest assured your facility is using industry leading fugitive emissions packing. Recognized around the world for superior performance, that's BONNEY FORGE ECO-SEAL®.

To learn more please visit bonneyforge.com and bfe.it

